



**Municipal Clerks  
for Mayors, Elected Officials  
and Staff**



May 13, 2010

**Re: I. FINAL REMINDER TO ATTEND:**

**THE 12th LEAGUE ANNUAL BASEBALL APPRECIATION DAY  
THE REGISTRATION FORM AND PAYMENT MUST BE RECEIVED AT THE  
LEAGUE OFFICE BY FRIDAY, May 21, 2010 TO RESERVE YOUR TICKETS FOR  
THE GAME.**

**TO:** All Mayors, Council Members, and Legislative Committee Members

**FROM:** Honorable James Anzaldi, League President, Mayor, Clifton City

**DATE:** May, 2010

**RE: 12th Annual League Baseball Appreciation Day**

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In recognition of your generous involvement in League activities, we cordially invite you to be our guest to our 12TH Annual League Baseball Appreciation Day in Trenton on Tuesday, June 1, 2010. The League will incur the cost of your ticket and food voucher. Game time is 7:05 p.m. Spouses and or guests may accompany you for a fee of \$11.00 (per person), which includes a game ticket and food voucher for one hot dog, one bag of chips, and one soda.

Please call the League office at (609) 695-3481 ext. 111 for a registration form to order your tickets and food vouchers. The form must be returned to the League office with your payment  
by

**Friday, May 21, 2010.**

Hope to see you at Baseball Appreciation Day!

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**P.S. If you are interested in attending the Mayor's Round Table on the Brownfield Development Funding Opportunities, and How Brownfield Redevelopment can improve your Community from 1:00 to 5:30 at 200 Riverview Plaza please contact [Lynette.lurig@dep.state.nj.us](mailto:Lynette.lurig@dep.state.nj.us) or call the DEP office of Community Relations at 609-633-**

1314.

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**Re: II. LEAGUE PROFESSIONAL DEVELOPMENT PROGRAM - "TAKING THE MYSTERY OUT OF APPLYING FOR GRANTS"**

Tuesday September 28, 2010  
8:30 to Noon  
Crowne Plaza Monroe  
390 Forsgate Dr, Monroe Twp

Many communities are fraught with making difficult decisions due to the slow economy and tighter budgets. Are you having to make the hard choice not to replace the fire truck or repair main street? Do not despair. There are other avenues in which a municipality can still provide these and other services that they need without sacrificing essential services. One of these avenues is grant funding.

If you want to learn the practical ways to win, and not just write grants for your community, this seminar is for you. This hands-on program will teach you the four phases of the grant process using real examples from award winning grants. This workshop will also help you understand the broader concept of grants as well as the concrete step-by-step process to construct a high quality grant application, such as:

- Viewing grants from the perspective of the funders and utilize that knowledge to determine your organization's best opportunities
- Working with stakeholders to properly plan and develop a grant project concept
- Taking the mystery out of grant writing by following straight-forward, step-by-step instructions that have the greatest impact on the grant readers
- And how to use strategies for monitoring your grant submission as well as understanding next steps if you are awarded the grant.

8:30 a.m. – 9:00 a.m. - Registration, Continental Breakfast and Networking

9:00 a.m. Noon - Topic discussion with Q&A

**Presenter: Tammy Wetzel**, Triad Associates: "Understanding the ARRA and New Updates & Grant Basics"

**Registration: Member Rate:** \$75.00\* **Non Member:** \$100.00

\* Member rate applies to: Municipalities, State, County, and Municipal Utilities & Authorities

**To Register:**

-Visit [www.njslom.org](http://www.njslom.org) and click on *Services*

-Select *Calendar of Events*, Go to the date you are attending

-Download the registration form, complete and fax it to (609) 695-0151

Questions about registering – contact Suzanne Delany [SDelany@njslom.com](mailto:SDelany@njslom.com) or 609-695-3481 ext. 111.

CEU's –CMFO/CCFO 3.0 FIN/DEBT MGMT; RMC 3.0 FIN; CRP 3.0; CPA 3.0 FIN

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**RE: III. Proposed State Budget Reduces Ambulance Reimbursement**

Dear Mayor:

In the fiscal year 2011 proposed State Budget for the Department of Human Services, a cut in the reimbursement for ambulance services is proposed. The Medicaid Division of the Department of Human Services has identified \$3,841,000 to be cut from the State's FY 2011 Budget for what is commonly called the Medicare/Medicaid crossover. Mayors and Chief Financial Officers of all local governments that bill for ambulance service need to evaluate their loss and take appropriate action.

An ambulance trip for a patient who has Medicaid only is paid for a \$58 base rate (additional money may be paid for miles transported, oxygen, etc.). These rates have not increased since 1994. Beginning in 2006, Medicaid paid the crossover for Medicare co-pays and deductibles of dually eligible patients with both Medicare and Medicaid.

This cut has a greater impact than the just dollars cut from the State budget. New Jersey Medicaid's \$3.8 million leverages Federal dollars into the State's medical transportation industry and local government. We have been told that with the federal match, the economic loss to the people of New Jersey is close to 10 million dollars and even greater when Medicaid managed care payments are considered. Although not specified in the 2011 budget, revenues lost from Medicaid managed care beneficiaries should also be evaluated since Medicaid HMOs working in New Jersey can reduce their payments to the level that State Medicaid program pays.

The transportation work load does not decrease with this cut. Emergency medical services must still be provided. Only the reimbursement and funds available to the system are reduced. Governments relying on a contracted provider will likely see rate increases. Those towns that get 9-1-1 service from non-profit rescue squads that bill for service may see a stability problem due to revenue reductions. Non-emergency ambulance may see a reduction in availability that could, in the worst case, spill over to emergency services.

The State is about to cut one of the smart ways it budgets. The crossover leverages well over 100% of its value and brings Federal money to our state that we will not otherwise see. This cut will affect the bottom line of municipalities that seek ambulance service reimbursement in order to cover more costs and not rely solely on taxes to pay for emergency medical services.

We urge you to review the impact of this cut on your budgets. If appropriate, we urge you to contact your Legislators and inform them of the impact. Also, please let us know if and how the cuts affect your municipality.

Please direct your information to Jon Moran at 609-695-3481, ext. 121 or [jmoran@njslom.com](mailto:jmoran@njslom.com).

Very truly yours,

Hon. Chuck Chiarello, Mayor  
Buena Vista Township;  
League First Vice President; and Chairman,  
League Emergency Management Preparedness  
Task Force

William G. Dressel, Jr.  
Executive Director

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**Re: IV. Announcement of 2010 Sustainable Jersey Small Grants Program**

Dear Mayors:

Today, Sustainable Jersey announced that \$220,000 will be available to municipalities through the Sustainable Jersey Small Grants program funded by Walmart. The grants are intended to help local governments make progress toward a sustainable future in general, and specifically in the Sustainable Jersey certification.

The 2010 Sustainable Jersey Small Grants Program will award:

- Ten (10) \$10,000 grants
- Four (4) \$25,000 grants
- Twenty (20) \$1,000 grants

In applying for a grant, each municipality must submit a proposal describing their local sustainability initiative and how it will relate to the Sustainable Jersey actions.

**Visit the Web site for eligibility requirements and submission guidelines:**

[www.SustainableJersey.com](http://www.SustainableJersey.com)

**Time Line**

- Grant Applications Due: July 1, 2010
- Announcement of Winners: Late July/Early August 2010

Sincerely,

William G. Dressel, Jr.  
Executive Director  
NJ League of Municipalities

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**Re: V. Governor Christie's Affordable Housing Announcement**

Dear Mayor:

Governor Christie today announced the Administration's proposed affordable housing policy, and indicated the Administration's intention to work with the sponsors of S-1 to pass housing reform by July 1, 2010.

The Administration's proposal includes the following:

- The Council of on Affordable Housing (COAH) will be abolished, six months after the effective date of the bill.
- The Fair Housing Act will be repealed, six months after the effective date of the bill.
- Prior round obligations are forgiven.
- The statewide calculation of need and obligation will be eliminated.
- Affordable Housing Plan certifications by COAH will remain in effect until the certifications expire.
- Municipalities with pending 3rd round petitions are permitted to pursue the petition and implement that plan, or withdraw and submit a new plan consistent with the new law.
- "Present Need" will be defined as rehabilitation need. Municipalities will be required to conduct an inventory of what housing is in need of rehabilitation and develop a plan for the rehabilitation.
- "Prospective Need" will be 10% of future residential development, for developments of 10 or more units. For such developments, housing may be provided on-site or off-site.
- For developments of less than 10 units, a payment will be made to the municipal housing trust fund.
- Priorities for development and funding will be provided for special needs housing.
- The 2.5% fee on non-residential development will be eliminated.
- Municipalities seeking to comply and legal protection will file their housing plans with the Department of Community Affairs (DCA.)

As you know, the League has long championed a thorough reform of the Fair Housing Act, and advocated for a sustainable housing policy for all our communities, urban, suburban and rural. We have long argued for the basic components of the necessary reform: a solution should avoid burdensome bureaucracy, offer a simple solution to affordable housing issues and lessen the cost of compliance on our taxpayers. While the Administration's proposal is just that, it is still a conceptual proposal with many details that need to be worked out. That said, there is good reason to believe that needed reform is indeed on the way.

If you have any questions or need additional information please contact Mike Cerra at 609-695-3481 x120 or by e-mail [mcerra@njslom.com](mailto:mcerra@njslom.com)

Very truly yours,

William G. Dressel, Jr.  
Executive Director

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New Jersey League of Municipalities  
222 West State Street, Trenton, NJ 08608  
609-695-3481

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