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**Lashway, Lisa**

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**From:** NJLM - Municipal Clerks [njlm-clerks@cityconnections.com]  
**Sent:** Wednesday, August 18, 2010 3:53 PM  
**To:** Lashway, Lisa  
**Subject:** Three Upcoming League Seminars



## Municipal Clerks for Mayors, Elected Officials and Staff



**August 18, 2010**

### **Re: I. REGISTER NOW - LEAGUE PROFESSIONAL DEVELOPMENT PROGRAM**

**“TAKING THE MYSTERY OUT OF APPLYING FOR GRANTS”**

Tuesday September 28, 2010  
8:30 to Noon  
Crowne Plaza Monroe  
390 Forsgate Dr, Monroe Twp

Many communities are fraught with making difficult decisions due to the slow economy and tighter budgets. Are you having to make the hard choice not to replace the fire truck or repair main street? Do not despair. There are other avenues in which a municipality can still provide these and other services that they need without sacrificing essential services. One of these avenues is grant funding.

If you want to learn the practical ways to win, and not just write grants for your community, this seminar is for you. This hands-on program will teach you the four phases of the grant process using real examples from award winning grants. This workshop will also help you understand the broader concept of grants as well as the concrete step-by-step process to construct a high quality grant application, such as:

- Viewing grants from the perspective of the funders and utilize that knowledge to determine your organization's best opportunities
- Working with stakeholders to properly plan and develop a grant project concept
- Taking the mystery out of grant writing by following straight-forward, step-by-step instructions that have the greatest impact on the

grant readers

- And how to use strategies for monitoring your grant submission as well as understanding next steps if you are awarded the grant.

**8:30 a.m. – 9:00 a.m.-** Registration, Continental Breakfast and Networking

**9:00 a.m. Noon -** Topic discussion with Q&A

Presenter: **Tammy Wetzel**, Triad Associates: “Understanding the ARRA and New Updates & Grant Basics”

**Registration: Member Rate: \$75.00\* Non Member: \$100.00**

\* Member rate applies to: Municipalities, State, County, and Municipal Utilities & Authorities

**To Register:**

-Visit [www.njslom.org](http://www.njslom.org) and click on *Services*

-Select *Calendar of Events*, Go to the date you are attending

-Download the registration form, complete and fax it to (609) 695-0151

Questions about registering – contact Suzanne Delany [SDelany@njslom.com](mailto:SDelany@njslom.com) or 609-695-3481 ext. 111.

**CEU's –CMFO/CCFO 3.0 FIN/DEBT MGMT; RMC 3.0 FIN; CRP 3.0; CPA 3.0 FIN**

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**Re: II. League Professional Development Program - “Understanding Municipal Liens and Primer on Foreclosure for Public Officials”**

October 26, 2010

8:30am-12:00pm

**Robert Meyner Reception Center  
Holmdel, NJ**

Participants will be educated upon the various statutes that allow municipal charges to be turned into municipal liens. The panelists will review the following topics:

1. Explain what a municipal lien is and the different types of liens that are issued
2. How to process the sale of unpaid municipal liens
3. What to do with unsold municipal liens
4. How to turn municipal charges into municipal liens
5. Foreclosure of municipal liens
6. The process for In Personam Foreclosures
7. The advantages, costs, and process of In Rem Foreclosure.

The seminar will also focus on how to create a valid lien, what needs to be

done to avoid having a court later invalidate the lien, explain what municipal charges cannot be turned into liens, and other statutes that may assist municipalities in collecting unpaid fees.

**8:30 a.m. – 9:00 a.m.** Registration, Continental Breakfast and Networking

**9:00 a.m. - Noon** Seminar Topic Discussion

**Presiding Mayor:** TBD

- Keith Bonchi Esq., Partner, Goldenberg, Mackler, Sayegh, Mintz, Pfeiffer, Bonchi & Gill; General Counsel, Tax Collectors and Treasurers Association of NJ
- Vincent Belluscio, Managing Partner, Municipal Management Partners; Executive Director, Tax Collectors and Treasurers Association of NJ

**REGISTRATION FEE:**   **Member Rate:** \$55.00\* **Non-Member:**       \$75.00

\*Member rate applies to: Municipalities, State, County, and Municipal Utilities & Authorities.

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-Select *Calendar of Events*, Go to the date you are attending

-Download registration form, complete and fax it with your voucher to (609) 695-0151

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CEU's –CMFO/CCFO 3.0 Financial and Debt Management; CTC 3.0 Enforcement; RMC 3.0 Finance

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**Re: III. UPDATED CEU's - League Professional Development Seminar**

***“Labor Negotiations”***  
**Tuesday, October 19, 2010**  
**Crowne Plaza Monroe**  
**390 Forsgate Dr.**  
**Monroe Township, NJ 08831**  
**8:30 AM - Noon**

This seminar will cover the basics involved in collective negotiations with civilian and law enforcement bargaining units. Topics to be discussed include the process of negotiations, preparation for negotiations, and the scope of negotiations. The seminar will also address impasse procedures including mediation, fact finding, and interest arbitration for law enforcement bargaining units.

**Presiding Mayor:** TBD

**Presenter:** Brian Kronick, Esq., League Labor Relations Counsel; Genova, Burns & Giantomasi

8:30-9:00 Registration, networking and continental breakfast  
9:00-Noon Seminar topics and discussion.

**REGISTRATION FEE: Member Rate \$75.00\* Non-Member:**  
\$150.00

\*Member rate applies to: Municipalities, State, County, and Municipal Utilities & Authorities.

**To register:**

- Visit [www.njslom.org](http://www.njslom.org) and click on *Services*
- Select *Calendar of Events*, Go to the date you are attending
- Download registration form, complete and fax it with your voucher to (609) 695-0151

Questions about registering – contact Suzanne Delany [SDelany@njslom.com](mailto:SDelany@njslom.com)  
or  
609-695-3481 ext. 111.

CEUs CMFO/CCFO: 4.0 Office Management/Ancillary Subjects; RMC: 4.0 Professional Development; WWW/TCH 3.0

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222 West State Street, Trenton, NJ 08608  
609-695-3481

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